B&H Holidays 2014 Promotion - Web

Components

- Overall Theme
- Home Page Banner(s)
- Rakeover Banner
- Promo Page Enhancement

- Develop, adapt Google style illustrations/animations?
- Mobile home page
- Mobile and app banners
- Promo page banner
- Shipping Countdown Timer
- Separate sections, featured pairs
- Highlight savings everywhere
- Possibly add in page content viewer for guides

Challenges

- Savings on promo page are difficult to see
- Other offers are difficult to search/sort
- Limited coordination among channels

Metrics

- Sales from promo page vs. last year
- Customer feedback
- Performance of featured items this promo vs. Mothers Day

Time Line

